## (Translation from Thai text)

## **Risk Management Policies**

The Company prioritizes compliance, monitoring, and Corporate Risk Assessment in order to control and supervise risks in a variety of areas. The Risk Management Committee, which consists of one director and executive representatives from each department, conducts a Qualitative Risk Assessment to guide practice based on the severity of damage and the likelihood of an incident.

The following are the Business Risk Factors disclosed to the public in the 56-1 One Report:

# **Business Risk Factors for the Company**

#### 1. Industrial Risks

The majority of Unimit's work comes from the petrochemical, oil, gas, and energy industries. Any factors influencing investment and additional investment in these industries will have an impact on the Company. To mitigate this risk, the Company is attempting to expand its business into as many new markets as possible in order to reduce its reliance on a single market, as well as inventing new products to broaden its product line.

#### 2. Financial Risks

### 2.1 Interest Rate Risks

There are no risk factors arising from changes in loan interest rates because the Company has not made any long-term loans in recent years.

#### 2.2 Exchange Rate Risks

The Company is exposed to exchange rates as a result of purchases and sales of foreign currency products. To hedge against foreign currency assets and liabilities, the Company opens a U.S. currency Deposit Account to support the current list of such assets and liabilities, and the Company enters into a one-year pre-contract to buy and sell foreign exchange.

### 2.3 Credit Risks

The majority of the Company's customers are from the large and stable energy and petrochemical industries. Previously, management conducted regular reviews of each customer's financial situation and discovered no significant credit risks from debt collection.

The provision for bad debts will be considered on a customer-by-customer basis, based on the debtor's history, financial status, and business capabilities.

## 3. Raw Material Risks

The Company's primary production cost is raw materials. The Company will closely monitor the movement of raw material prices, particularly steel plate prices, to keep costs under control. When bidding to customers, the Company investigates the market price of raw materials to use as a price calculation basis. If a customer accepts the contract, the Company will place a raw material order based on a list of tasks provided by each customer. This is to mitigate the risk of raw material price fluctuations, specifically the price of steel plate.

The Company has been in business for a long time and has always had good relationships with steel traders as partners from both domestic and international raw material sources. The Company holds regular meetings to strengthen relationships with these partners in order to reduce risks associated with raw material sources.

## 4. Political Risks

The majority of the Company's customers are from the private sector. Political changes have no direct impact on business, but state policies affecting works and investment in related industries will have an impact on the Company. The Company monitors political developments on a regular basis.

#### 5. Legal Risks

Currently, the alternative energy industry is expanding in tandem with government energy policies. Changes in policies or laws will have an immediate or indirect impact on the Company's operations.

The Company closely monitors business-related legal changes to mitigate the risk of legal changes that may affect the Company.

### 6. Social and Environmental Risks

Environmental policy changes (e.g., pollution, wastewater treatment, etc.) have an impact on petrochemical and energy investment.

The Company has environmentally and community-friendly policies, such as hiring external agencies to dispose of potentially hazardous waste materials (in small quantities), participating in activities that build relationships or benefit communities based on opportunities, and appointing a responsible department (CSR).

### 7. Personnel Shortage Risks

The Company has long-term workforce planning, develops and prepares internal personnel to fill key positions in vacant organizations, and builds networks with educational institutions to eliminate the need for recruitment.

## 8. Cybersecurity Threats

The Company understands the importance of preventive and erasing actions and manages potential risks by constantly monitoring system access restrictions and staying current on cyber threats. The Company has granted the IT department permission to closely monitor.

#### 9. COVID-19 Related Risks

Due to the Covid 19 epidemic, the Company has formed a task force to manage the COVID-19 situation by monitoring situation news from the Department of Disease Control. The task force held meetings to determine disease prevention and control measures, including requiring all employees to take such precautions.